



EQUITY
TITLE AGENCY, INC.
A Member of the Orange Coast Title
Family of Companies

Residential Market Update

As of May 18, 2012

Information Proudly Provided by your
Equity Title Agency Business Development Managers:

Sarah Moran—Biltmore / sarahm@eta-az.com / 602-769-1438

Maggie Clark—Scottsdale / maggiec@eta-az.com / 602-769-5565

Cindy Davis—Northwest / cindyd@eta-az.com / 602-769-0637

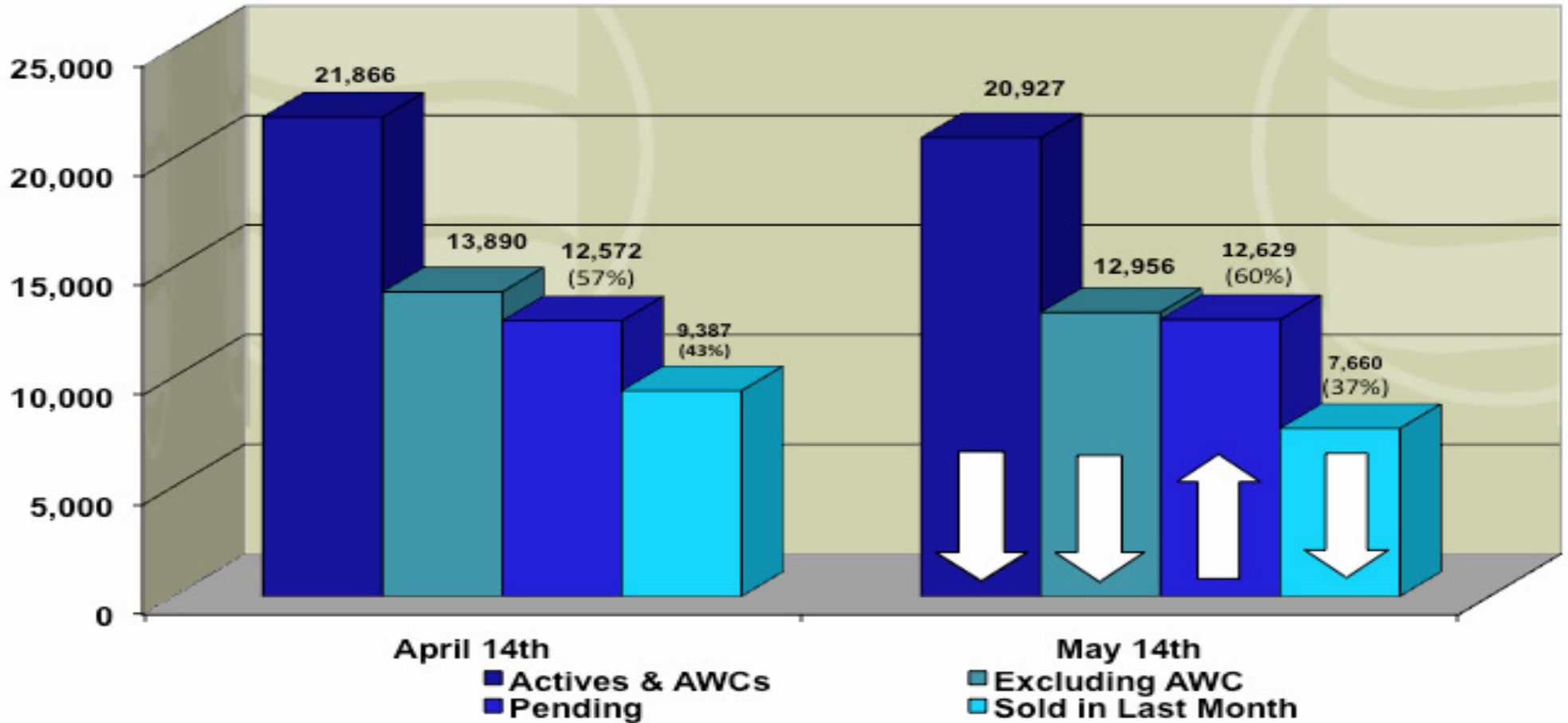
Vicky Najarian—Mesa / vickyn@eta-az.com / 602-769-1058

De Payne—Tempe / depayne@eta-az.com / 602-769-5561

Sue Patrick—Pinnacle Peak / suep@eta-az.com / 602-769-5562

**If you like the services we provide,
please write
EQUITY TITLE AGENCY
on Line 93 of your
next contract!**

Residential Market Update
Valleywide Comparison April 14, 2012 to May 14, 2012



Yearly Market Analysis

Year	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.	Totals
2005	10,955	11,827	17,016	16,006	16,577	17,992	15,775	16,683	15,593	13,525	12,570	12,886	177,405
2006	9,933	9,602	13,145	11,039	12,321	12,599	10,200	10,703	9,833	10,180	9,253	9,996	128,804
2007	8,414	7,732	9,572	8,471	8,889	8,299	7,592	7,125	5,688	5,971	5,611	5,883	89,247
2008	4,387	4,574	5,359	5,963	6,488	6,462	6,784	6,139	6,720	6,594	4,684	6,082	70,236
2009	4,753	5,433	7,552	8,156	8,687	9,614	9,234	7,696	8,001	8,163	7,488	7,827	92,604
2010	5,549	6,158	8,657	8,955	8,536	9,353	6,843	6,530	6,653	6,245	6,328	6,991	86,792
2011	6,165	6,520	9,212	8,725	8810	9432	7891	8446	7659	7135	6975	7801	94,771
2012	6373	7293	9,581	8,552									31,799

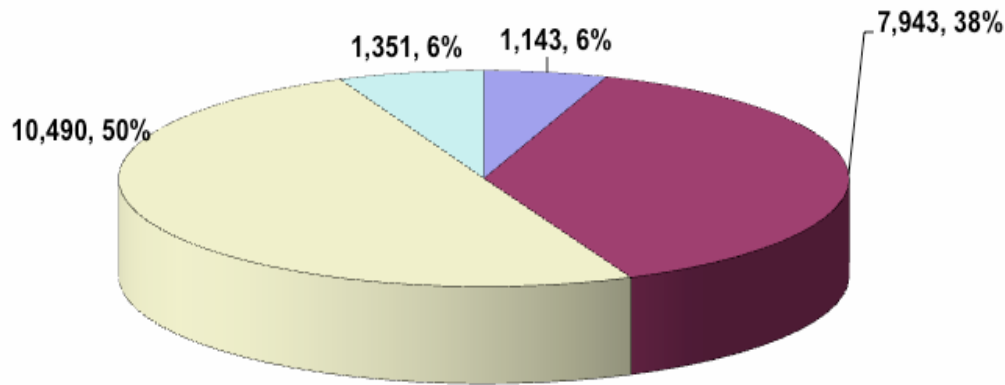
Provided By:
Equity Title
Agency
www.eta-az.com



Valleywide Distressed Properties Comparison

Active Properties

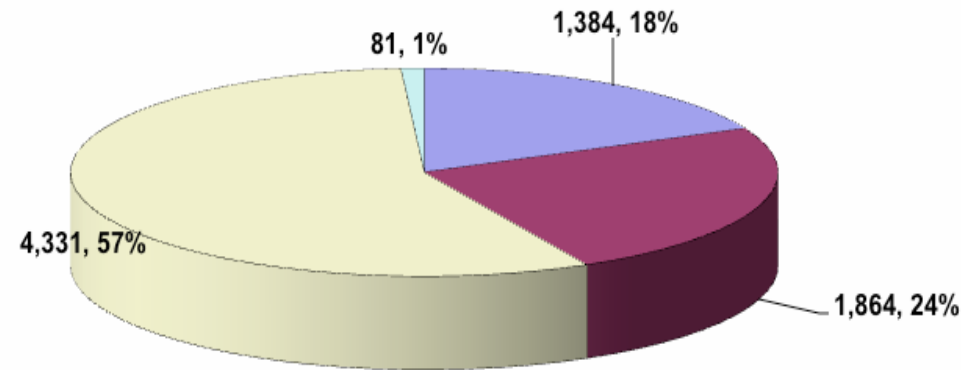
Active Properties
by Distressed Status
as of May 14, 2012



■ REO ■ Short Sale ■ Normal ■ Other

Sold Properties

Sold Properties
by Distressed Status
as of May 14, 2012



■ REO ■ Short Sale ■ Normal ■ Other

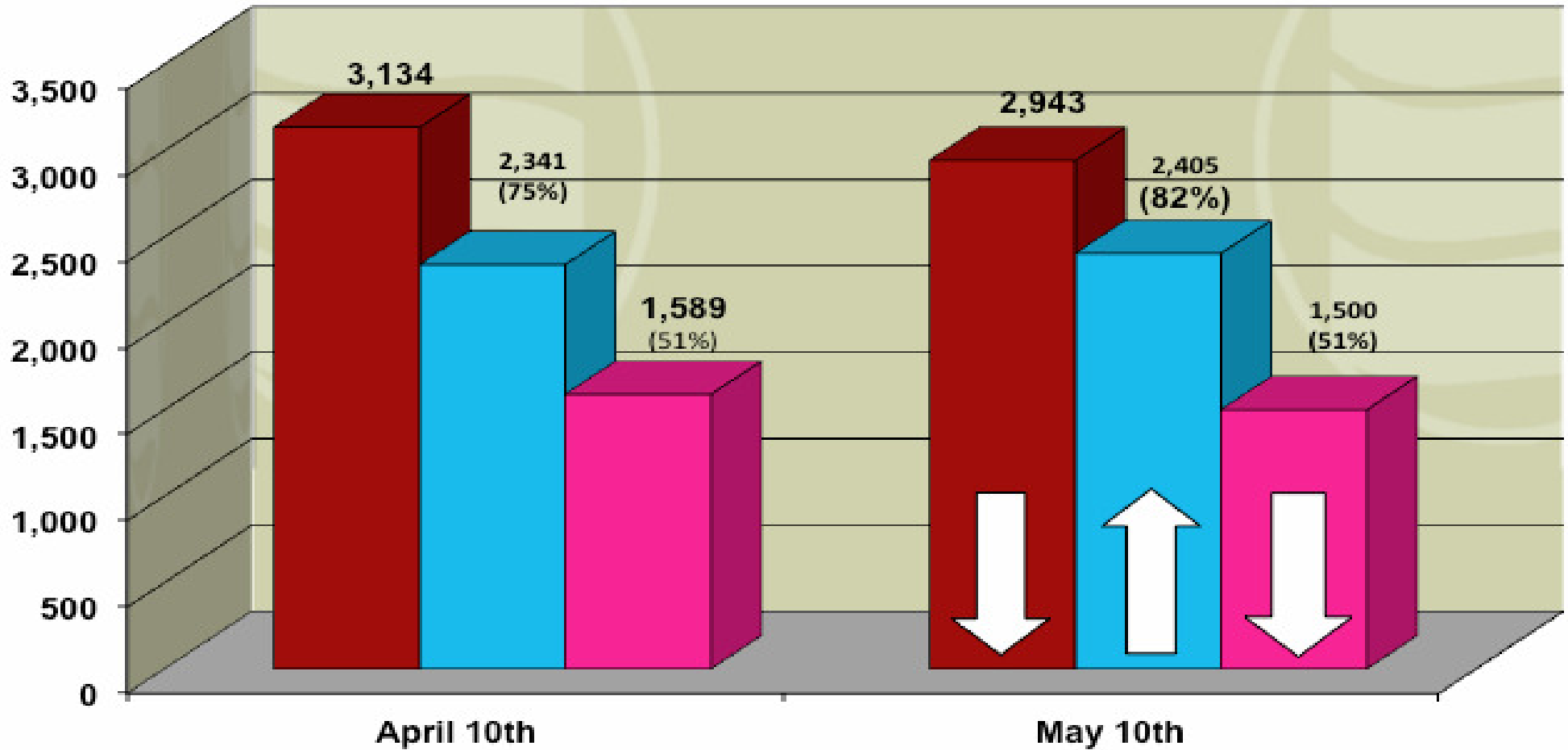
Data Used:
Valleywide
Single Family Residences
Information deemed reliable but not guaranteed

GRAPH	DATE	ACTIVE	PEND-	SOLD	DATE	ACTIVE	PEND-	SOLD
Valley	5/14/12	20,927	12,629	7,660	4/14/12	21,866	12,572	9,387
REO	5/14/12	1,143	2,206	1,384	4/14/12	1,457	2,142	1,957
Short Sales	5/14/12	7,943	5,149	1,864	4/14/12	8,057	5,062	2,337
Normal	5/14/12	10,490	5,109	4,331	4/14/12	11,078	5,242	4,990
Sub Total		19,576	12,464	7,579		20,592	12,446	9,284

Provided By:
Equity Title
Agency
www.eta-
az.com



Residential Market Update
 East Valley Comparison April 10, 2012 to May 10, 2012



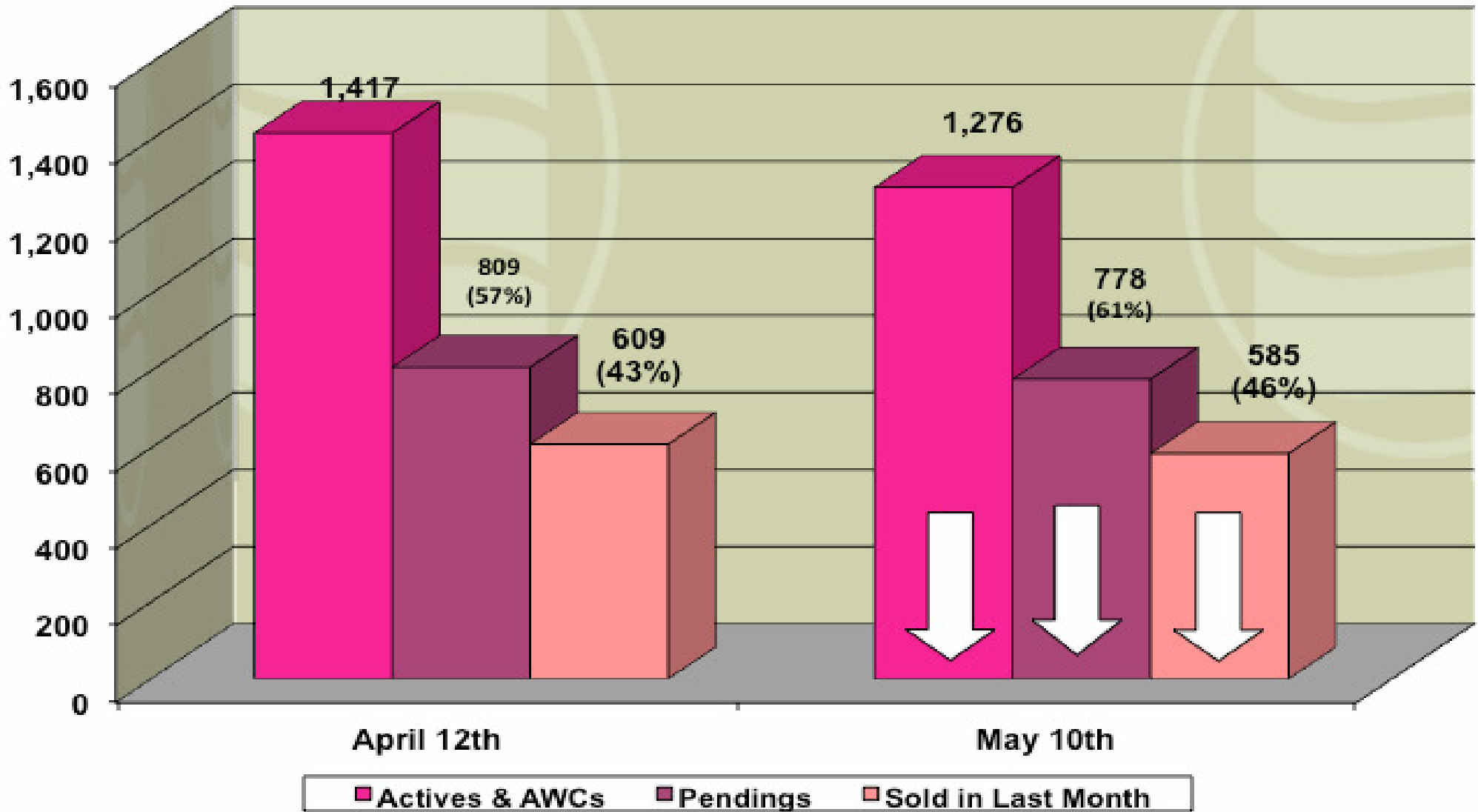
■ Actives & AWCs
 ■ Pending
 ■ Sold in Last Month

Data Used:		SE Valley	ACTIVE	PENDING	SOLD
Cities: Tempe, Mesa, Gilbert, Chandler	5/10/12	Tempe	219	216	125
Single-Family residences	5/10/12	Mesa	1,135	908	604
Breakdown by City	5/10/12	Gilbert	801	660	388
	5/10/12	Chander	788	621	383
		TOTAL	2943	2405	1500

Provided By:
Equity Title Agency



Residential Market Update
Northwest Valley Comparison April 12, 2012 to May 10, 2012

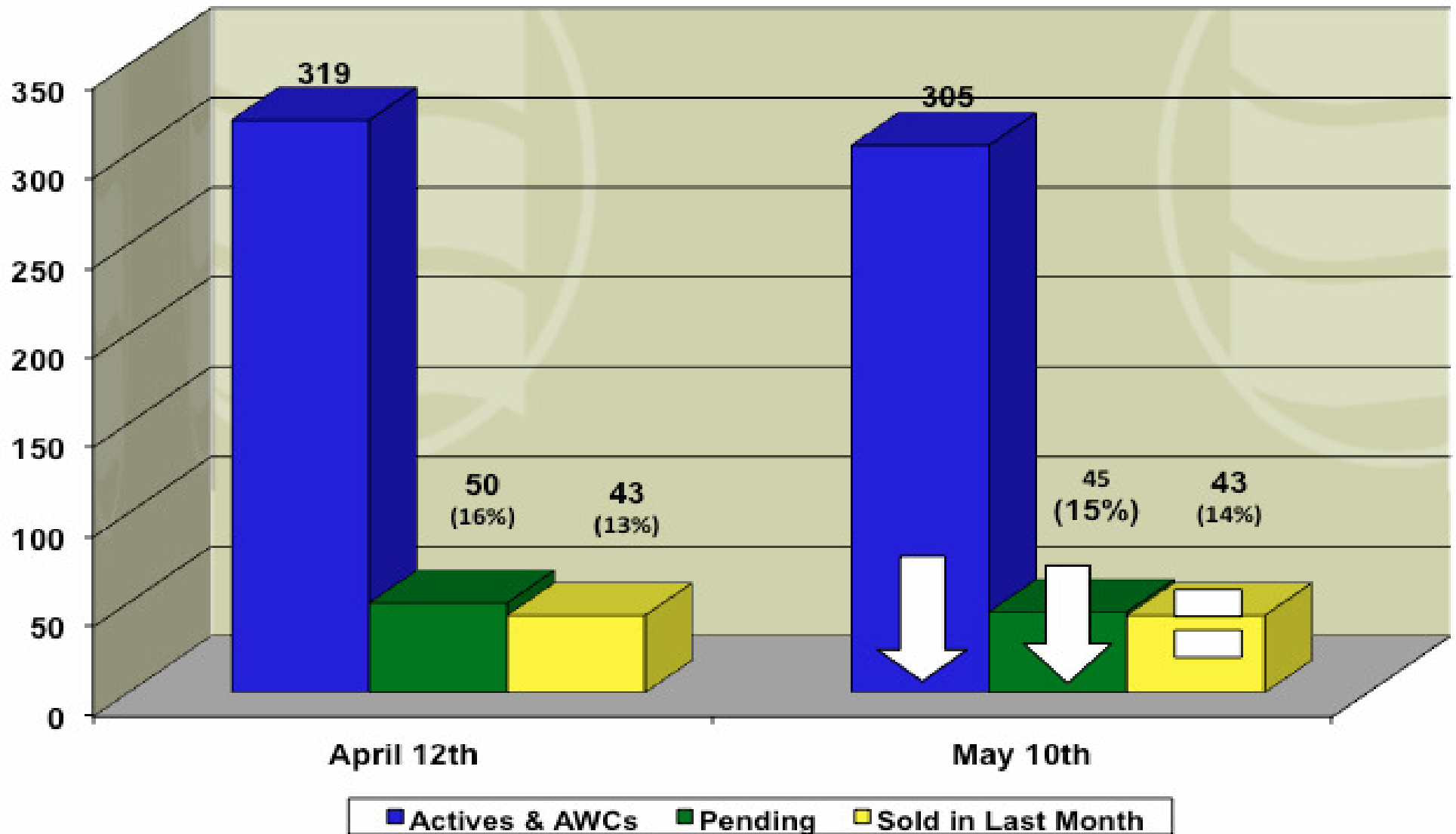


Data Used:			ACTIVE	PENDING	SOLD
Cities: Sun City, Sun City West, Surprise	NW	5/10/12	231	138	128
Single Family Residences	Sun City	5/10/12	290	146	132
	Sun C W	5/10/12	755	494	325
	Surprise				
	TOTAL		1,276	778	585



Provided By:
Equity Title Agency
www.eta-az.com

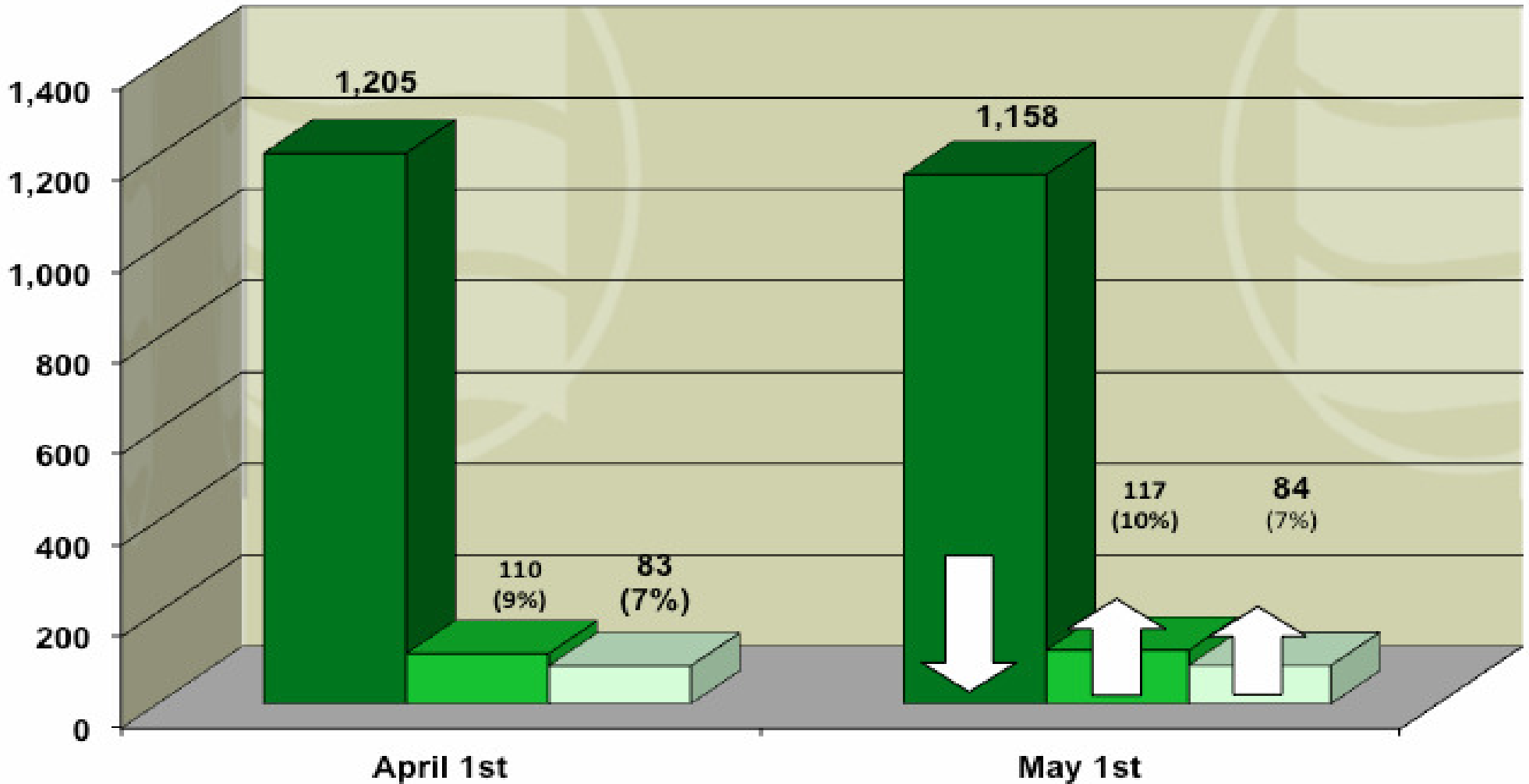
Residential Market Update
Paradise Valley Comparison April 12, 2012 to May 10, 2012



Data Used:
City: Paradise Valley
Single Family Residence
Information deemed reliable, but not guaranteed

Provided By:
Equity Title Agency
www.eta-az.com

Residential Market Update
Luxury Comparison April 1, 2012 to May 1, 2012



■ Active ■ Pending □ Sold

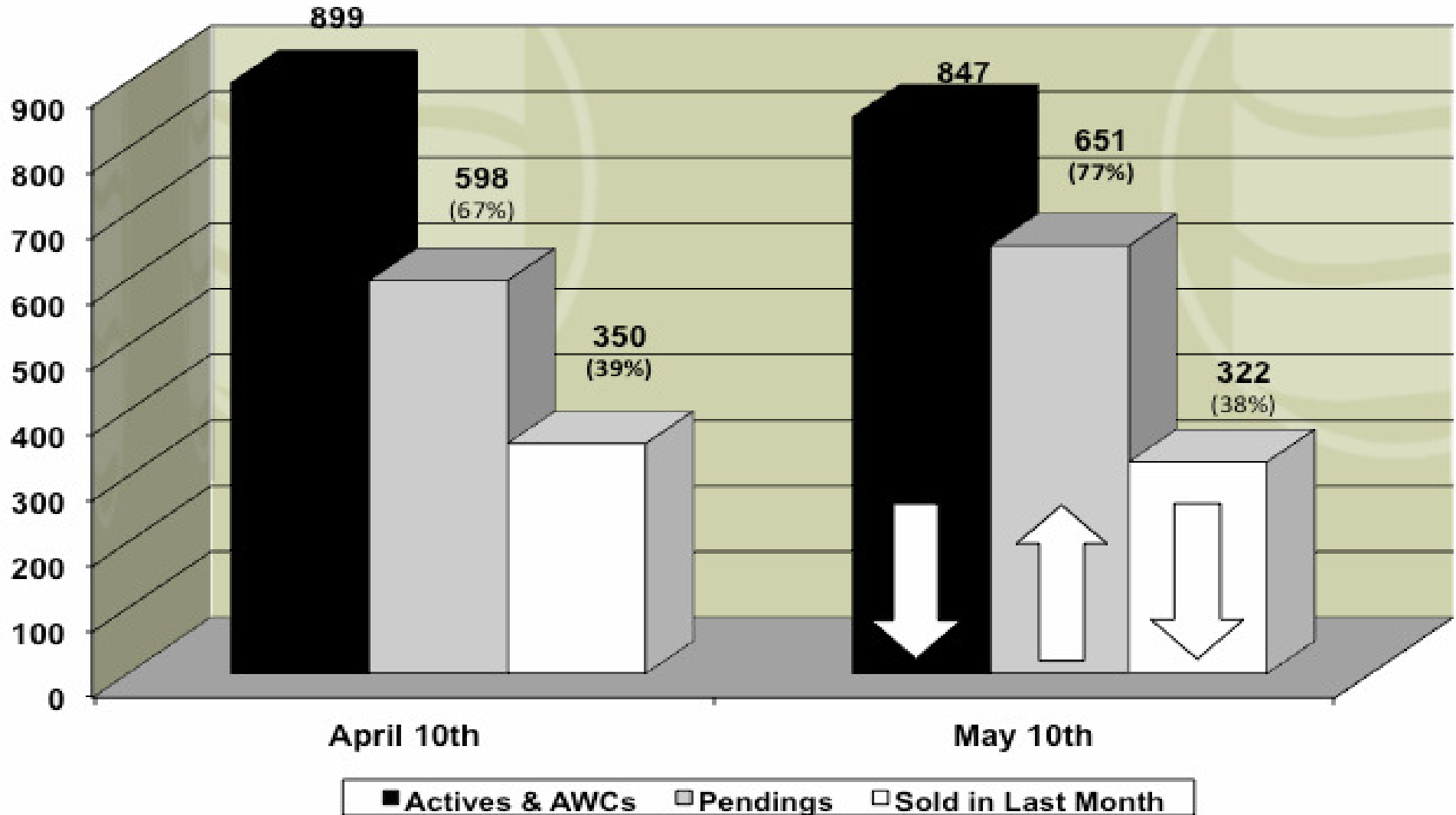
	Lux		ACTIVE	PENDING	SOLD
Single Family Residences					
“Luxury” properties include those listed at \$1,000,000+	1-1.5mil	5/1/12	412	66	48
Information deemed reliable but not guaranteed	1.5-2mil	5/1/12	274	26	18
	2-3 mil	5/1/12	278	15	10
	3+ mil	5/1/12	194	10	8
	TOTAL		1158	117	84



Provided By:
Equity Title Agency
www.eta-az.com

Residential Market Update

Southwest Valley Comparison April 10, 2012 to May 10, 2012



Data used:
 Cities: Goodyear, Litchfield Park and Avondale
 Single Family Residences
 Information deemed reliable but not guaranteed

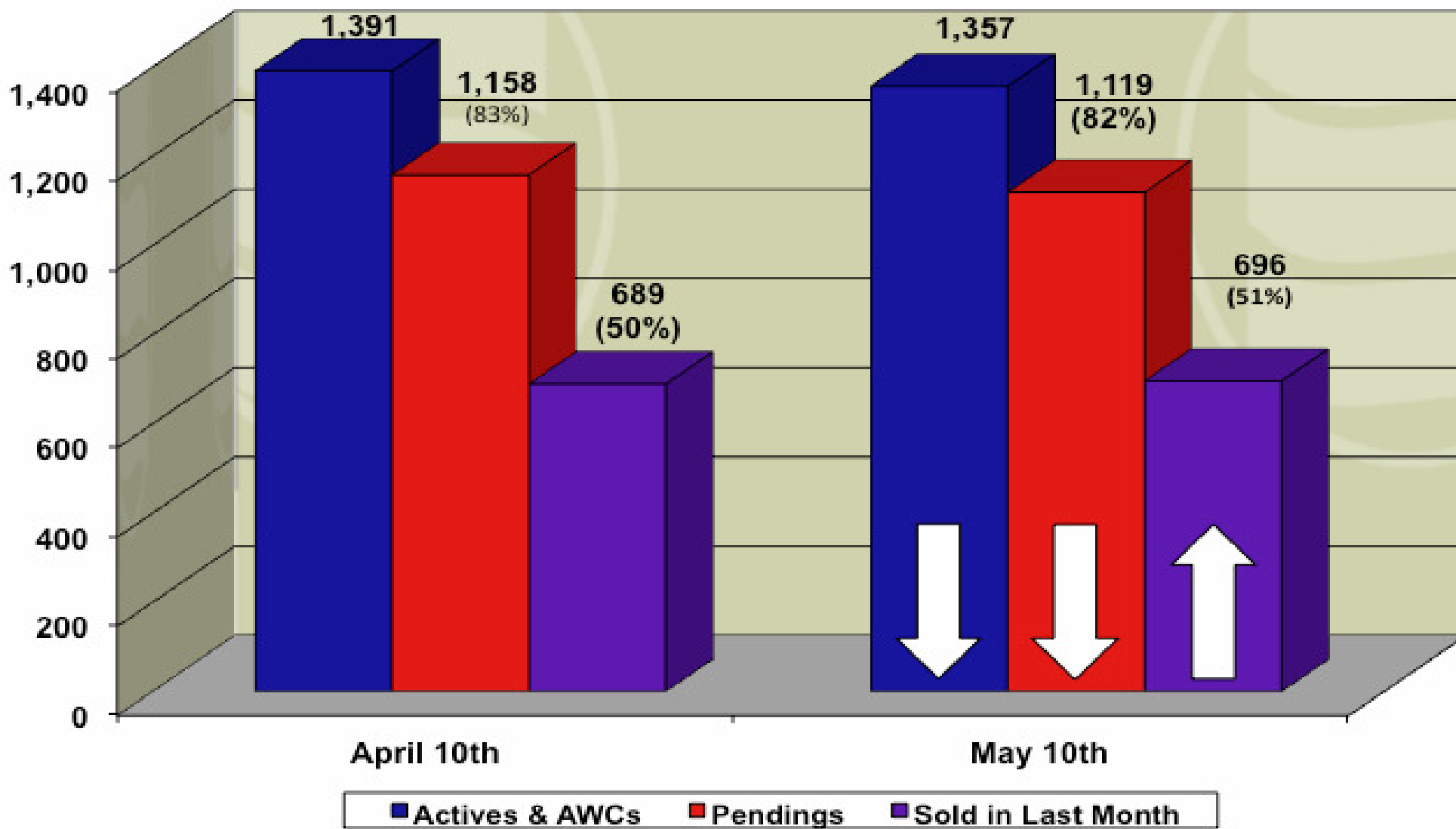
SW		ACTIVE	PENDING	SOLD
Litch	5/10/12	129	104	36
Good	5/10/12	456	307	164
Avon	5/10/12	262	240	122
TOTAL		847	651	322

Provided By:
Equity Title Agency
www.eta-az.com



Residential Market Update

Peoria/Glendale Comparison April 10, 2012 to May 10, 2012



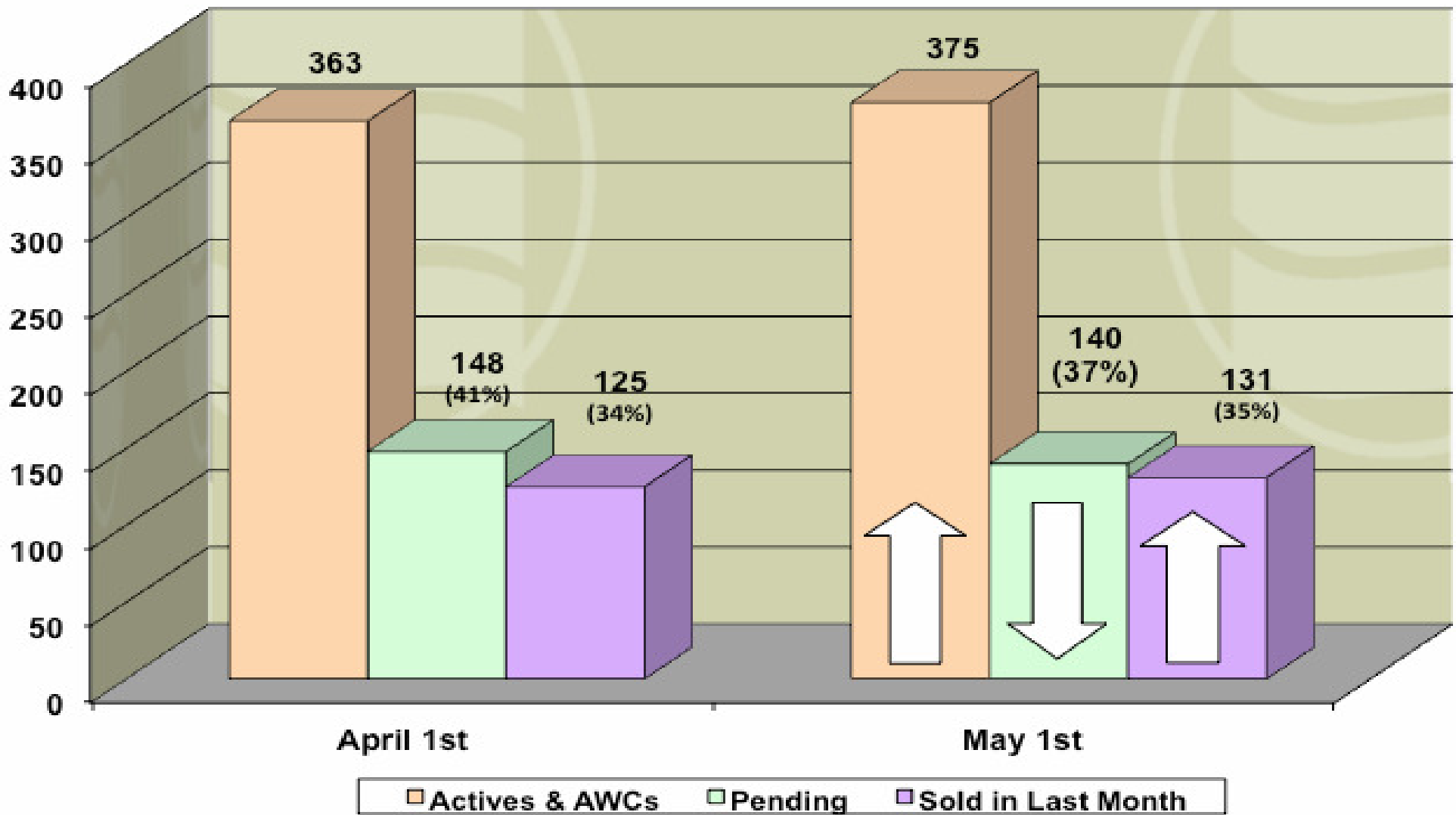
Data Used

Cities: Peoria and Glendale
 Single Family Residences
 Information deemed reliable but
 not guaranteed
 Breakdown by City:

P/G		ACTIVE	PENDING	SOLD
Peoria	5/10/12	660	492	313
Glendale	5/10/12	697	627	383
TOTAL		1,357	1119	696

Provided By:
Equity Title
Agency
www.eta-az.com

Residential Market Update
Camelback Corridor Comparison April 1, 2012 to May 1, 2012



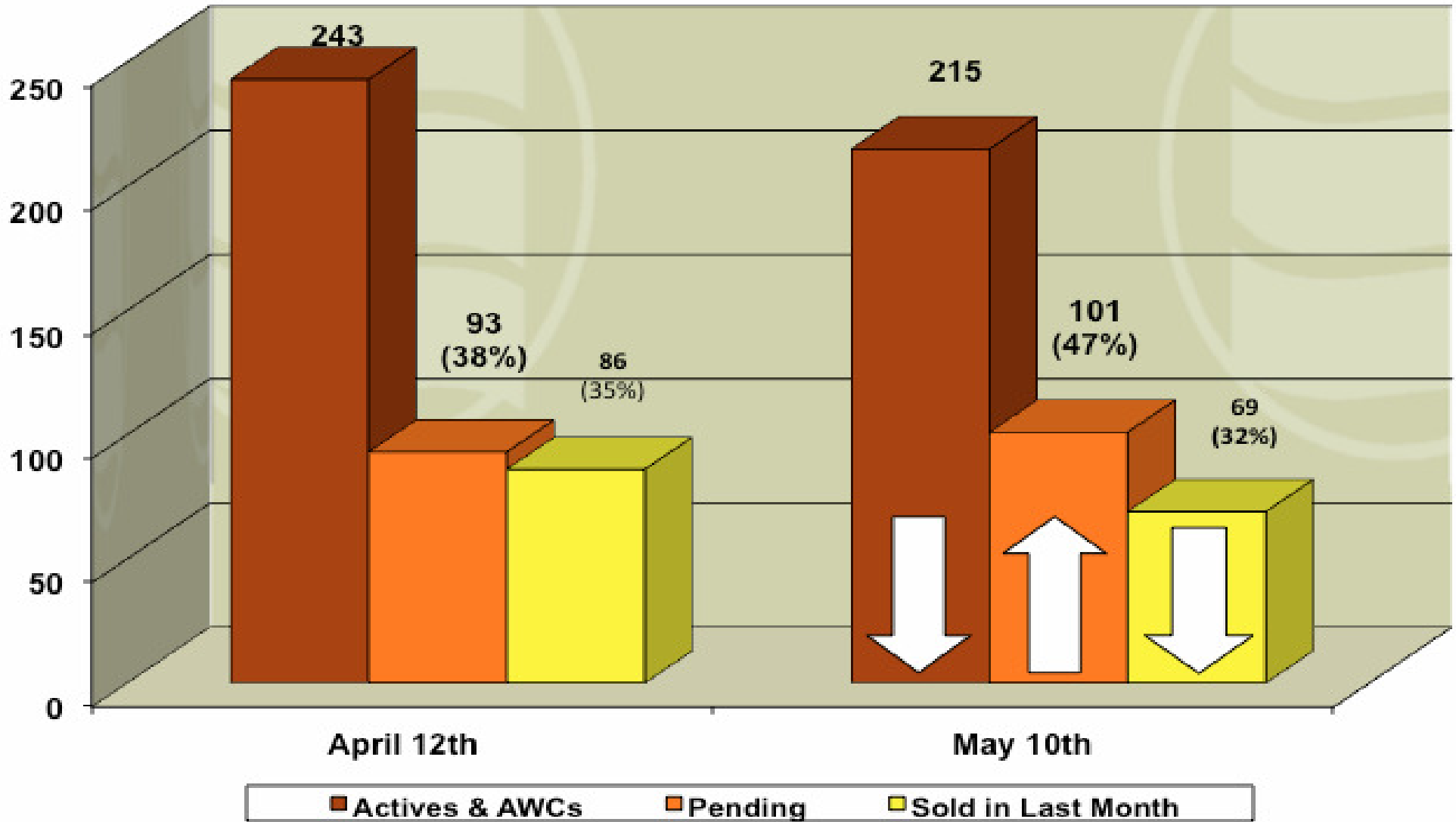
Data Used:
Zip Codes: 85016, 85018, 85251
Single Family Residence
Information deemed reliable, but not guaranteed

Cback Corr		ACTIVE	PENDING	SOLD
85016	5/1/12	127	49	38
85018	5/1/12	180	66	72
85251	5/1/12	68	25	21
TOTAL		375	140	131

Provided By:
Equity Title Agency
www.eta-az.com

Residential Market Update

Cave Creek Comparison April 12, 2012 to May 10, 2012



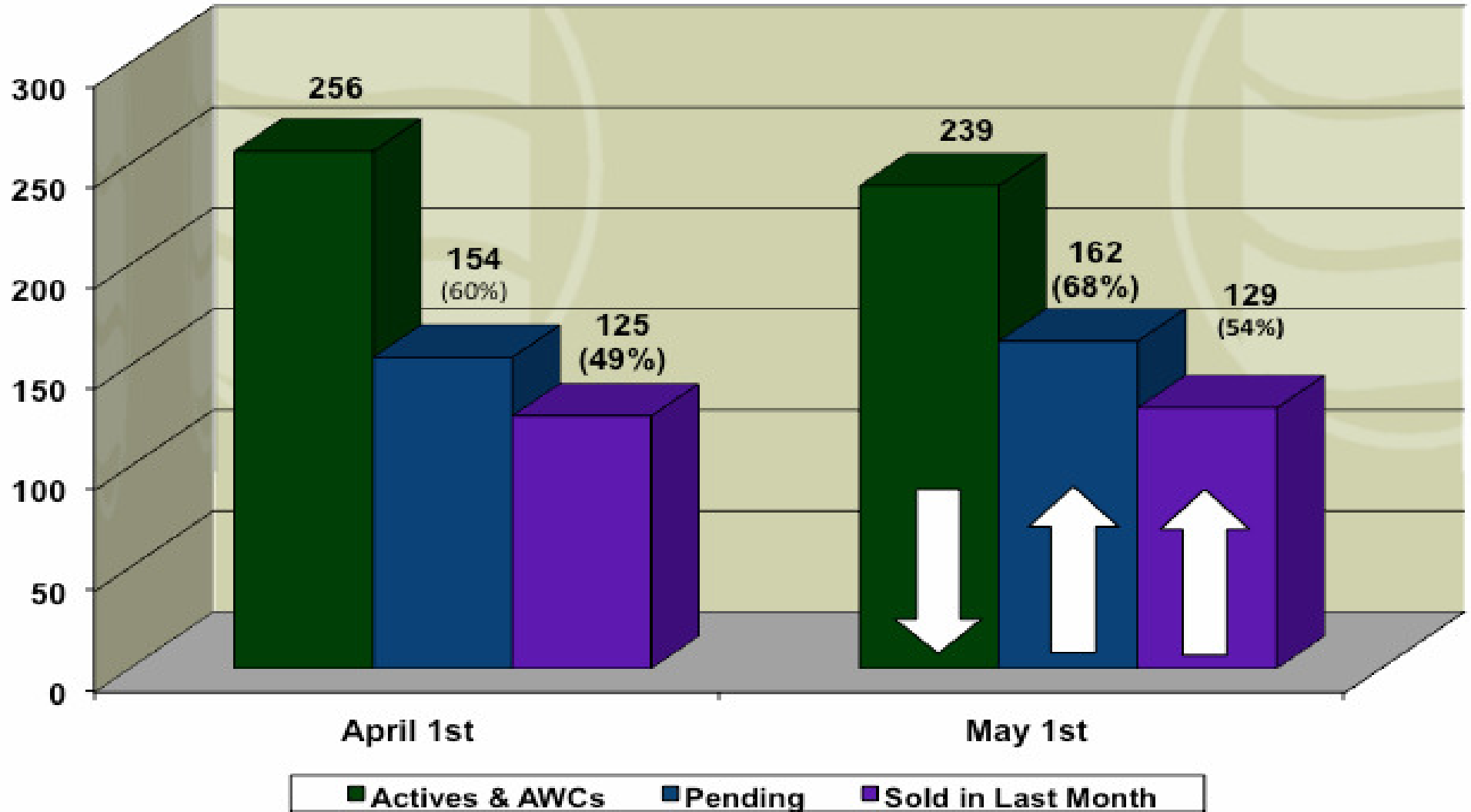
Data Used:
City: Cave Creek
Single Family Residence
Information deemed reliable, but not guaranteed

Provided By:
Equity Title
Agency
www.eta-az.com



Residential Market Update

Ahwatukee Comparison April 1, 2012 to May 1, 2012

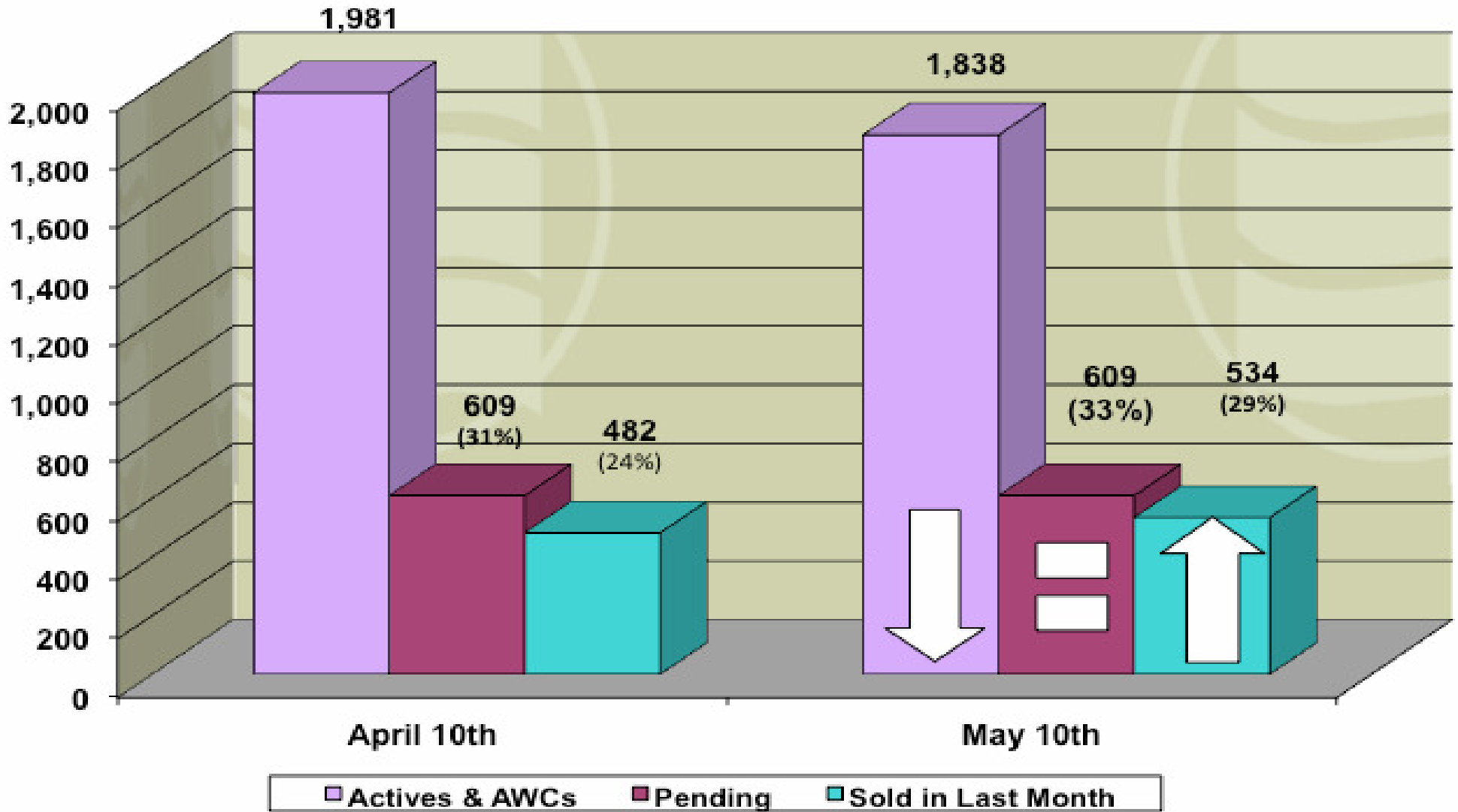


Data Used:
Ahwatukee Zip Codes: 85044, 85045, 85048
Single Family Residences
Breakdown by Zip Code:

Provided By:
Equity Title Agency
www.eta-az.com

Residential Market Update

Scottsdale Comparison April 10, 2012 to May 10, 2012

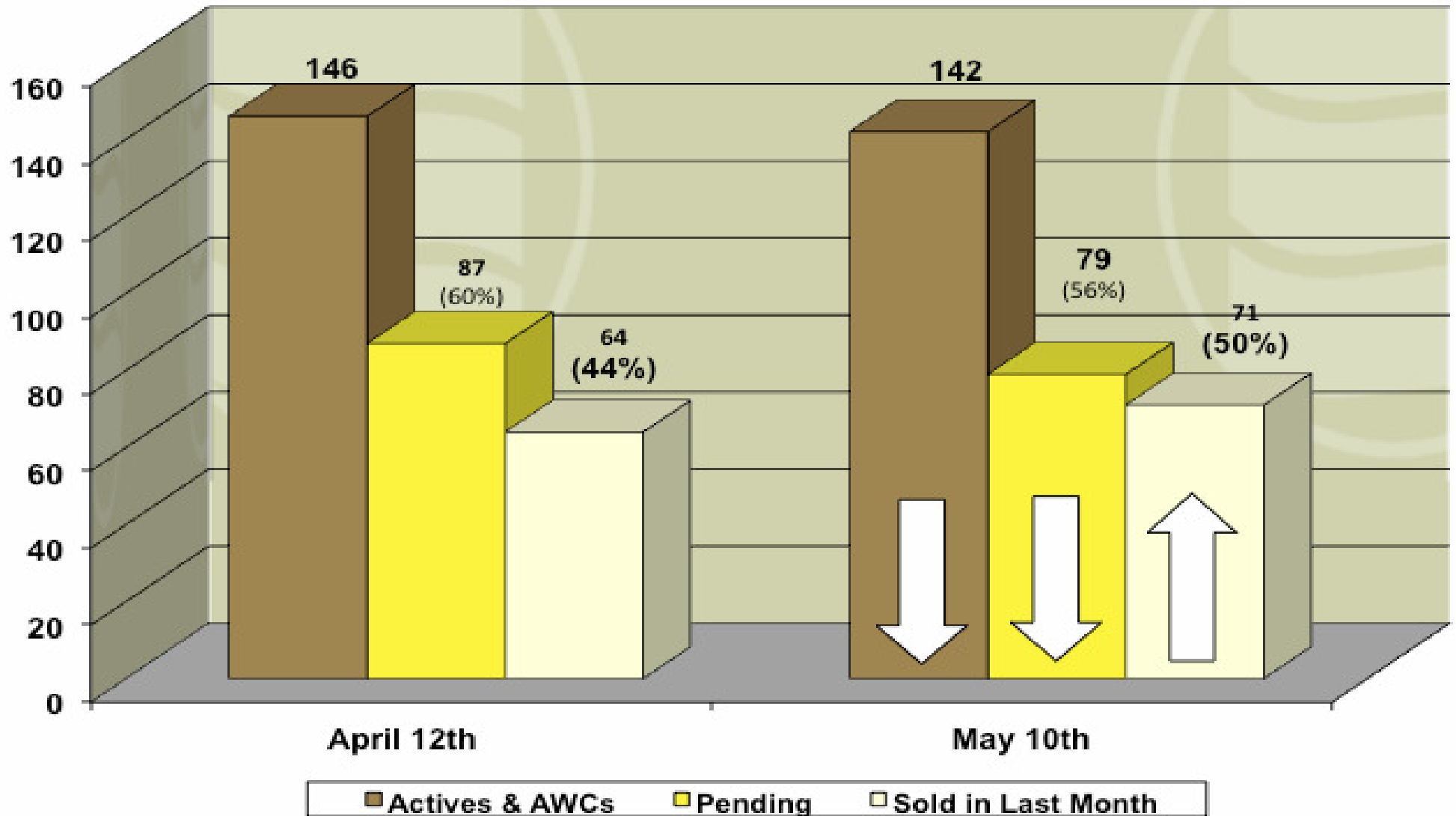


Data Used:
City: Scottsdale
Single Family Residences
Information deemed reliable but not guaranteed

Provided By:
Equity Title Agency
www.eta-az.com

Residential Market Update

Apache Junction Comparison April 12, 2012 to May 10, 2012

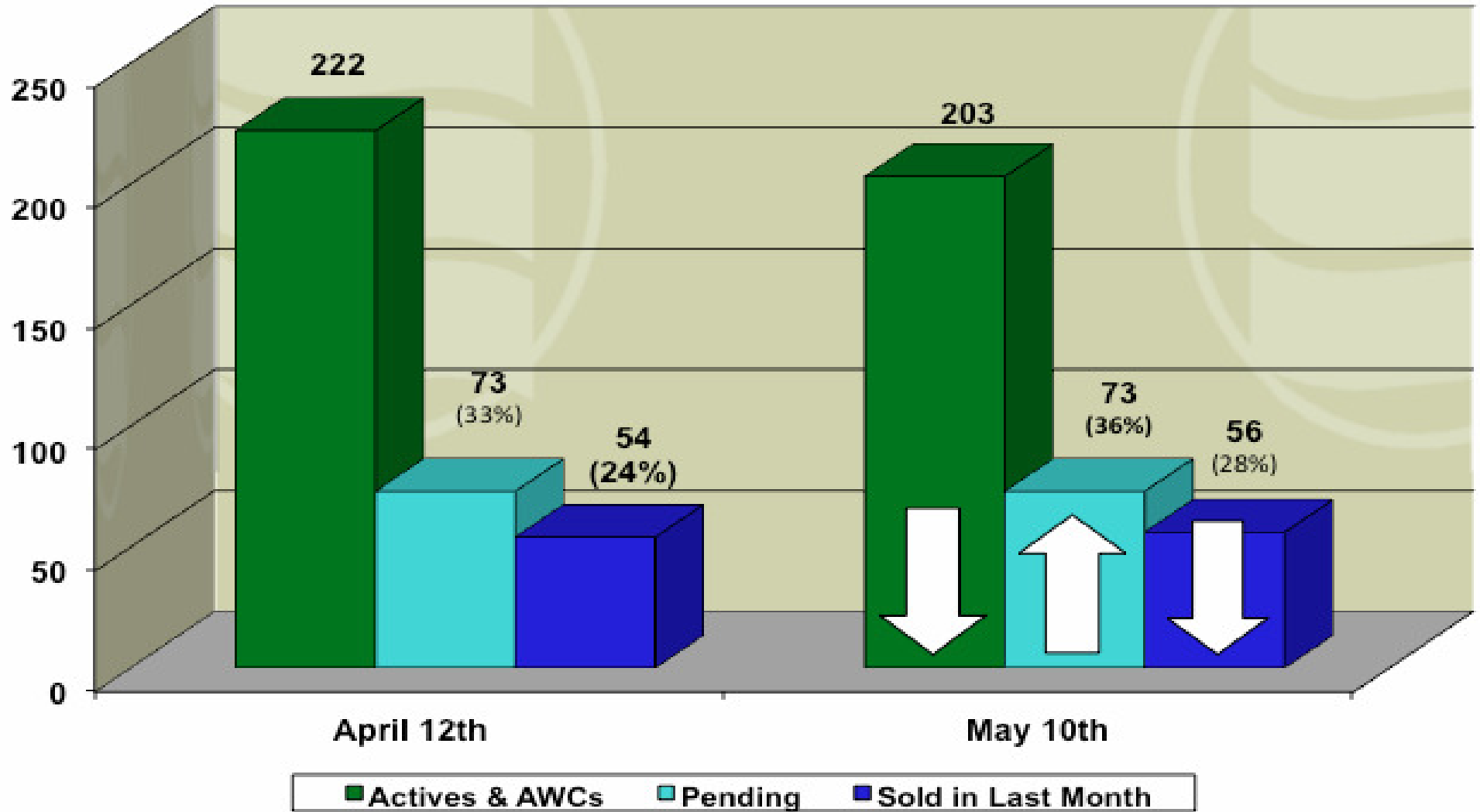


Data Used:
 City: Apache Junction
 Single Family Residences
 Information deemed reliable but not guaranteed

Provided By:
 Equity Title
 Agency
www.eta-az.com



Fountain Hills Comparison April 12, 2012 to May 10, 2012



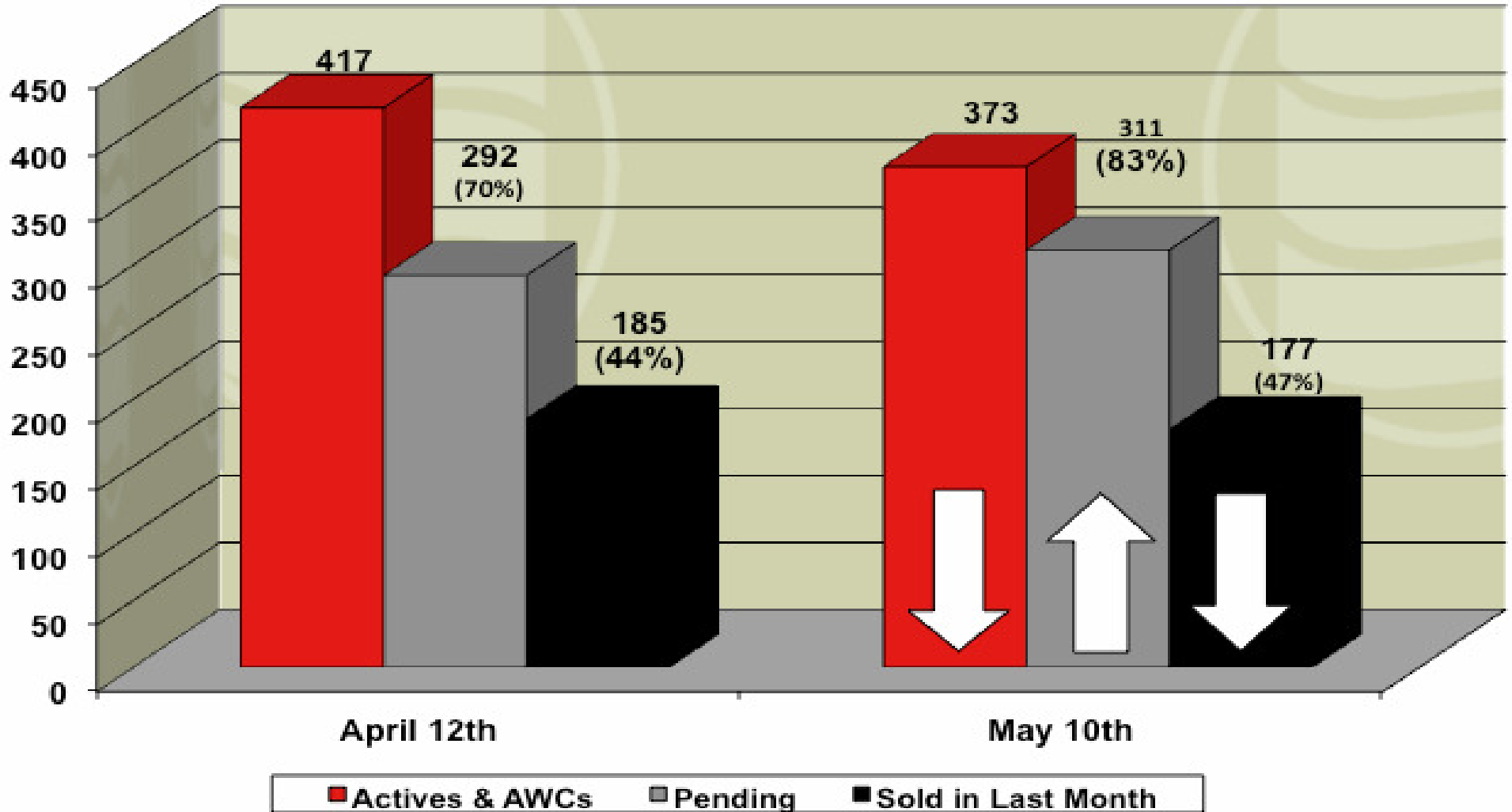
Data Used:
Fountain Hills
Single Family Residences
Information deemed reliable but not guaranteed

Provided By:
Equity Title
Agency
www.eta-az.com



Residential Market Update

Buckeye Comparison April 12, 2012 to May 10, 2012

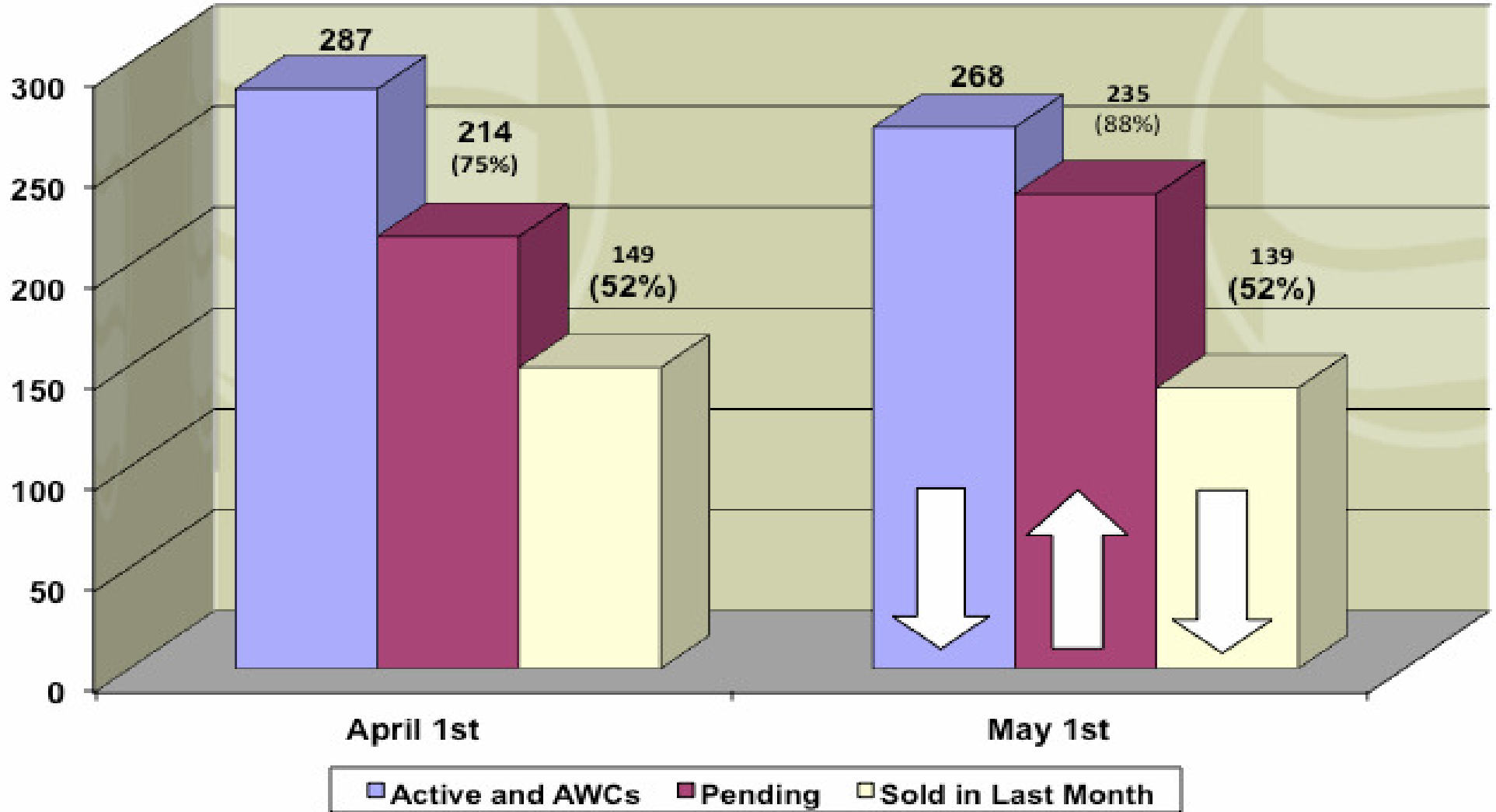


Data Used:
City: Buckeye
Single Family Residences
Information deemed reliable but not guaranteed

Provided By:
Equity Title
Agency
www.eta-az.com

Residential Market Update Desert Ridge/Tatum Corridor

Comparison April 1, 2012 to May 1, 2012

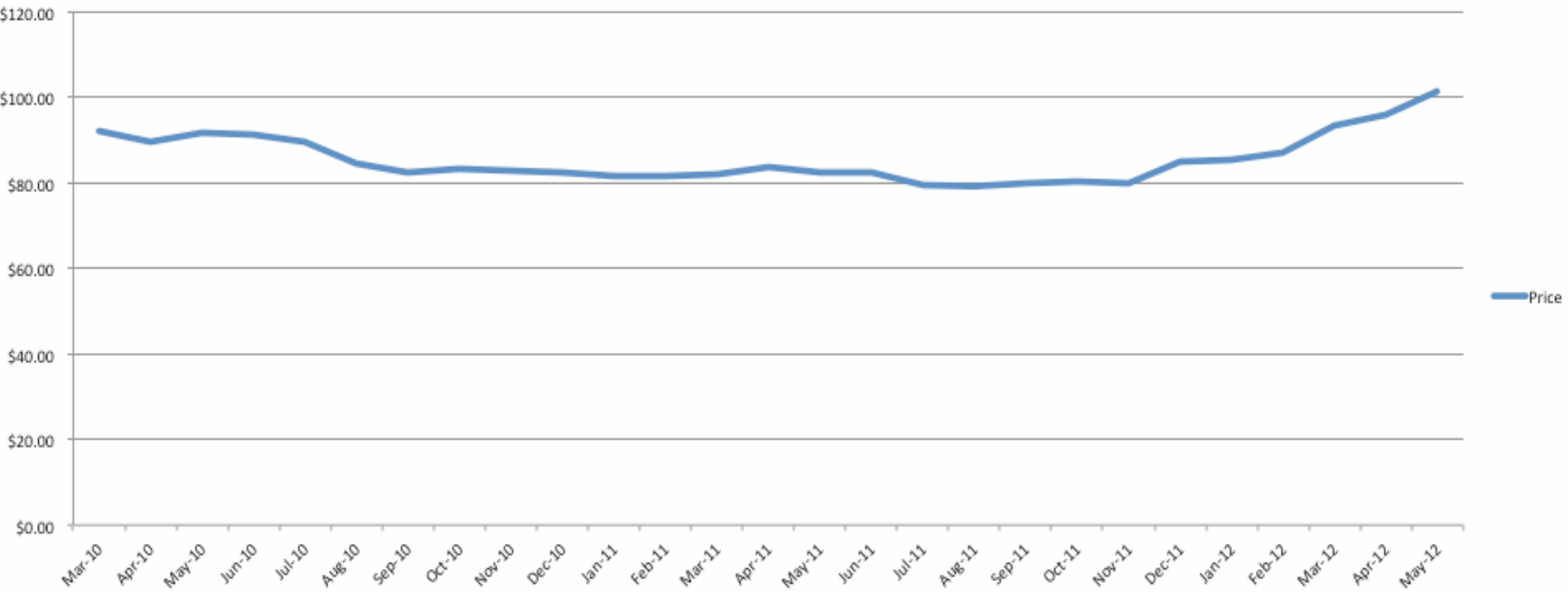


Data Used:
 Zip Codes: 85032, 85050,
 85054
 Single Family Residences
 Breakdown by Zip Code:

Desert		ACTIVE	PEND-	SOLD
85032	5/1/12	161	146	91
85050	5/1/12	103	82	42
85054	5/1/12	4	7	6
%		268	235	139

Provided By:
Equity Title
Agency
www.eta-az.com

Monthly Average Sales Price per Square Foot - Greater Phoenix Area



Information deemed reliable but not guaranteed



Provided By:
Equity Title
Agency
www.eta-az.com